

Evaluative Report of the Department- A

1. Name of the Department- International Institute of Professional Studies

2. Year of establishment - 1991

3. Is the Department part of a School/Faculty of the university? - YES

4. Names of programmes offered (UG, PG, M.Phil., Ph.D., Integrated Masters; Integrated Ph.D., D.Sc., D.Litt., etc.)

Programmes	Number	Course/Subjects
UG	1	Commerce– B.Com(Hons)
PG	3	Management- MBA(MS) Tourism - MBA(T) Advertising & Public Relations– MBA(APR)
Integrated (UG+PG) Masters	3	Management – MBA(MS) 5yrs Computer Science – MCA(6yrs) Information Technology – M.Tech (IT) 5 ½ yrs
M.Phil.		-
Ph.D.	1	Management
Total	8	

5. Interdisciplinary programmes and departments involved

IIPS is an institute providing multi-disciplinary, professional programs. The programs mentioned above belong to three faculty, namely Faculty of Management, Faculty of Computer Science & IT, Faculty of Commerce

6. Courses in collaboration with other universities, industries, foreign institutions, etc. - NIL

7. Details of programmes discontinued, if any, with reasons - NIL

8. Examination System: Annual/Semester/Trimester/Choice Based Credit System

IIPS follows a semester system. All the programs are run under “Ordinance 31” of the university.

9. Participation of the department in the courses offered by other departments

**10. Number of teaching posts sanctioned, filled and actual
(Professors/Associate Professors/Asst. Professors/others)**

	Sanctioned	Filled	Actual (including CAS & MPS)
Professor	11	02	03
Associate Professors	21	12	12
Asst. Professors	37	37	37
Others (Non-Teaching and Technical staff on contract basis)	0	42	42

**11. Faculty profile with name, qualification, designation, area of
specialization, experience and research under guidance**

S.N.	Name (s) of the Teaching Faculty	Qualification	Designation	Specialization	Experience	No. of Ph.D. students guided for the last 4 years Awarded PhD	No. of Ph.D. students guided for the last 4 years (Presently Enrolled)
1	Dr. B. K. Tripathi	M.Sc.PhD, MBA, PhD	Professor	Mgmt.	25		6
2	Dr. Anad K Sapre	B.E, MBA. PhD	Professor	Mgmt.	22	4	5
3	Dr R K Vyas	B.E, MBA, CAIIB,PHD	Professor	Mgmt.	40	6	6
4	Dr Yamini Karmarkar	B.Sc, MMS(Fin), FDP(IIMA), Phd	Reader	Mgmt.	19		6
5	Dr Geeta Sharma	MBA(Fin), Dipl in PM & IR, PhD	Reader	Mgmt.	23		6
6	Dr.Geeta Nema	MBA(Mkt),M. Sc.,PhD	Reader	Mgmt.	12		6
7	Dr. Jyoti Sharma	MA, PhD, PGDBM, PGD in T&D,MBA	Reader	Mgmt.	15		6
8	Dr. Manish	M.Com, Dip	Reader	Mgmt.	15		6

	Sitlani	Mgt (DIM), PGDIM, PGDFM, ACS, LLB (Hons), NET, MBA, Phd					
9	Dr. Preeti Singh	MBA. PhD	Reader	Mgmt.	12		6
10	Dr. Suresh Patidar	LLB(Hons), C.S.(Inter). M.Com., MBA, PhD, NET	Reader	Mgmt.	10		4
11	Dr R Yadav	DEE, MBA (Mat. Mgt),PhD	Sr. Lecturer	Mgmt.	20		
12	Dr. Anshu Bhati	MAPRM, PhD	Lecturer	Mgmt.	12		
13	Mr. Gourav Purohit	MTA	Lecturer	Mgmt.	9		
14	Dr.. Pooja Jain	MAPRM, PhD	Lecturer	Mgmt.	11		
15	Dr. Sujata Parwani	MA(Eco), M.Phil.PhD	Lecturer	Mgmt.	12		
16	Ms. Muskan Karamchandani	MMS	Lecturer	Mgmt.	6		
17	Dr. Kapil Jain	M.Com, Mphil, PhD	Lecturer	Mgmt.	6		
18	Dr.. Manminder S. Saluja	MA (Eco), Mphil, PHD, Certified Commodity Trainer(MCX)	Lecturer	Mgmt.	10		
19	Dr. Nirmala Sawan	M.Sc. (Stat), PhD	Lecturer	Mgmt.	6		
20	Dr. Shilpa Bagdare	MBA (Marketing),P hD	Lecturer	Mgmt.	9		
21	Mr. Surendra Malviya	MbA (e-Com), PGDCA	Lecturer	Mgmt.	7		
22	Mr. Anil Goray	MBA,Mphil, LLB(Hons)	Lecturer	Mgmt.	18		
23	Ms. Navneet Bhatia	MBA	Lecturer	Mgmt.	6		
24	Dr.. Prerna Kumar	MBE. PhD	Lecturer	Mgmt.	7		
25	Mr. Naresh Dembla	MBA, CAIIB, ME	Lecturer	Mgmt.	10		
26	Ms. Shikha Chaturvedi	MBA (T)	Lecturer	Mgmt.	5		

27	Ms. Vibha Gupta	MAPRM	Lecturer	Mgmt.	12		
28	Dr. Kirti Mathur	ME (Comp), Ph.D.	Reader	Comp.Sc	14		
29	Mr. Ramesh Thakur	M.E.(Comp.Engg.)	Reader	Comp.Sc	15		
30	Mr. Jugendra Dongre	M.Tech.(CS),	Reader	Comp.Sc	13		
31	Ms. Manju Suchdeo	M.Tech.(CS), MSc(IT)	Reader	Comp.Sc	12		
32	Mr. Shaligram Prajapat	M.Tech.(CS), NET	Reader	Comp.Sc	10		
33	Ms. Pragya Shukla*	M.E.(Comp Engg.)	Reader	Comp.Sc	10		
34	Ms. Poonam Mangwani	ME	Lecturer	Comp.Sc	9		
35	Ms. Shailvi Verma	M.Sc (CS)	Lecturer	Comp.Sc	8		
36	Ku. Yasmin Shaikh	M.Sc.(CS), Mtech(CS), NET	Lecturer	Comp.Sc	8		
37	Mr. Rajesh Verma	MCA, PGDCA	Lecturer	Comp.Sc	7		
38	Mr. Basant Namdeo	MCA	Lecturer	Comp.Sc	4		
39	Mr. Nitin Nagar	MCA	Lecturer	Comp.Sc	4		
40	Dr. Rahul Singhai	MCA,Mphil(CS),PhD	Lecturer	Comp.Sc	11		
41	Mr. Rupesh Sendre	MCA	Lecturer	Comp.Sc	4		
42	Ms. Shradha Soni	MCA	Lecturer	Comp.Sc	4		
43	Ms. Kirti Vijayvargiya	MCA	Lecturer	Comp.Sc	8		
44	Mr. Vivek Shrivastava	MCA, Mtech(CS), NET	Lecturer	Comp.Sc	7		
45	Mr. Pradeep Jatav	MCA	Lecturer	Comp.Sc	4		
47	Mr. Arpit Nema	MCA	Lecturer	Comp.Sc	7		
47	Ms.Monalisa	MBA (MM)	Lecturer	Mgmt.	1		
48	Ms.Neha Chauhan	MBA (MM)	Lecturer	Mgmt.	-		
49	Mr.Chetan Raikwar	MBA, NET	Lecturer	Mgmt.	3.5		

50	Mr.Ravi Bunkar	MBA	Lecturer	Mgmt.	0		
51	Ms.Srishti Chaudhary	M.Tech (IT)	Lecturer	Comp.Sc	0		
52	Ms.Chetna Sawant	M.Phil (mgmt), MBA	Lecturer	Mgmt.	1		
Average Experience of Faculty				10.83 Years			

* Ms.Pragya Shukla has been transferred to IET

12. List of senior Visiting Fellows, adjunct faculty, emeritus professors

The institute does not have Visiting fellows, faculty, adjunct faculty etc appointed under UGC scheme at present. But initiative is being taken to appoint some.

The institute appoints part-time teachers for some subjects after the teaching load of regular full-time teachers is complete. The visiting faculty is carefully selected after scrutiny of their qualifications, experience and lecture demonstration. An approval for visiting faculty appointment is done by Honourable Vice Chancellor. The institute maintains a proper record of each year's visiting faculty.

13. Percentage of classes taken by temporary faculty – programme-wise information

The institute has carefully worked on recruiting the full time regular faculty members. As seen from the table below, the percentage of temporary faculty members has declined over the years.

Percentage of Subjects taught by Temporary Faculty							
	MCA	M.Tech (IT) 5 yrs	MBA (MS) 5 yrs	MBA (APR)	MBA (TA)	MBA(MS) 2yrs	B.Com (Hons)
Year 2008							
1 st Year	62	48	50	50	50	50	67
2 nd Year	50	33	67	47	47	45	50
3 rd Year	17	67	42	-	-	-	50
4 th Year	40	40	35	-	-	-	-
5 th Year	40	40	35	-	-	-	-
6 th Year	25	-	-	-	-	-	-
Year 2009							
1 st Year	56	56	50	38	50	31	83
2 nd Year	48	35	50	31	53	40	58
3 rd Year	24	24	42	-	-	-	67
4 th Year	36	20	33	-	-	-	-
5 th Year	40	14	33	-	-	-	-
6 th Year	10	-	-	-	-	-	-

Year 2010							
1 st Year	56	56	75	25	56	31	83
2 nd Year	48	35	67	19	47	23	58
3 rd Year	16	32	33	-	-	-	58
4 th Year	18	30	35	-	-	-	-
5 th Year	30	13	22	-	-	-	-
6 th Year	10	-	-	-	-	-	-
Year 2011							
1 st Year	56	48	58	31	50	38	75
2 nd Year	40	43	58	31	47	68	83
3 rd Year	26	24	33	-	-	-	50
4 th Year	17	20	18	-	-	-	-
5 th Year	20	11	6	-	-	-	-
6 th Year	10	-	-	-	-	-	-
Year 2012							
1 st Year	56	48	33	44	63	25	83
2 nd Year	40	35	17	44	47	25	75
3 rd Year	32	24	17	-	-	-	67
4 th Year	18	30	20	-	-	-	-
5 th Year	20	11	16	-	-	-	-
6 th Year	10	-	-	-	-	-	-

14. Programme-wise Student Teacher Ratio

The ideal student –teacher ratio according to UGC is 10:1 for PG level and 25:1 at UG level. The overall student teacher ratio of the institute is “7”, which is well above the desired level.

Average Student Teacher Ratio Per Year for the period 2008-2012			
Course	Number subjects taught by full time faculty	Number of Students	Student Teacher Ratio
MCA	42	540	15
MBA (MS) 5 yrs	82	480	6
MBA(APR)	20	80	4
MBA(TA)	15	80	5
B.Com(Hons)	12	180	16
M.Tech (IT) 5 yrs	34	200	6
MBA(MS) 2yrs	37	120	3
Total	242	1680	7

15. Number of academic support staff (technical) and administrative staff: sanctioned, filled and actual

	Sanctioned	Filled
Others (Non-Teaching and Technical staff on contract basis)	0	42

16. Research thrust areas as recognized by major funding agencies

IIPS is a recognized research center for PhD and other researches. Being a department with diversified subjects and programs, the faculty members are engaged in research in several areas belonging to management, finance, economics, marketing, HR, computer science and IT etc. As such, the thrust is diversified instead of being focused on any particular area. The research projects that have been sanctioned by funding agencies in the past are :

- Internet banking service quality dimensions& its impact on customer satisfaction: a study in context of Indore district in M.P
- E-learning in Open and Distance Education; A Comprehensive Study of Universities of Madhya Pradesh
- A Study of impact of vocational training on women empowerment

17. Number of faculty with ongoing projects from a) national b) international funding agencies and c) Total grants received. Give the names of the funding agencies, project title and grants received project-wise.

	Year wise	Number	Name of the project	Name of the funding agency	Total grant received
University awarded projects Nil					
Minor projects					
Major projects					
Other agencies - national and international (specify)					
Minor projects	March 2012 to Sept 2013	1	Internet banking service quality dimensions& its impact on customer satisfaction: a study in context of Indore district in M.P	ICSSR	Rs 0.9 lac
Major projects	April 13 to March 2015	1	E-learning in Open and Distance Education; A Comprehensive Study of Universities of Madhya Pradesh	UGC	NIL

	April 13 to March 2015	1	A Study of impact of vocational training on women empowerment	UGC	NIL
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18. Inter-institutional collaborative projects and associated grants received

- a) National collaboration
- b) International collaboration

19. Departmental projects funded by DST-FIST; UGC-SAP/CAS, DPE; DBT, ICSSR, AICTE, etc.; total grants received.

Name of Supervisor	Title of the project	Funding Agency	Total Grants(Rs.)	Period
(1) Dr. Geeta Sharma & (2) Surendra Malviya	Internet banking service quality dimensions & its impact on customer satisfaction: a study in context of Indore district in M.P.	ICSSR, New Delhi	2,61,225/-	2012-2014 (18 months)
(1) Dr. Manish Sitlani & (2) Dr. Kapil Jain	E-learning in Open and Distance Education; A Comprehensive Study of Universities of Madhya Pradesh	National (UGC)	541600/-	2013-2015 (2 yrs.)
(1) Dr. Manish Sitlani, (2) Dr. Jyoti Sharma & (3) Dr. Anshu Bhati	A Study of impact of vocational training on women empowerment	National (UGC)	491600/-	2013-2015 (2 yrs.)

20. Research facility / center with

- State recognition
- National recognition
- International recognition

21. Special research laboratories sponsored by / created by industry or corporate bodies

22. Publications:

- **Number of papers published in peer reviewed journals (national / international)**

Year	2013	2012	2011	2010	2009	2008	Total
Total Papers Published	8	47	39	30	30	12	166

- Monographs - NIL

- **Chapters in Books –**

Year	2012-13	2011-12	2010-11	2009-10	2008-09	Total
No. of Chapters in Books	12	4	1	3	2	22

- Edited Books
- **Books with ISBN with details of publishers**
 - 1. “Performance appraisal of Urban Cooperative Banks” (2012). By Dr. Geeta Sharma, ISBN 978-93-80966-12-0, published by Sunrise Publication, financially supported by ICSSR, New Delhi.
 - 2. “Accounting For Managers”, by Dr. Kapil Jain, Dreamtech Press, New Delhi, ISBN13: 9789350043134
- Number listed in International Database (For e.g. Web of Science, Scopus, Humanities International Complete, Dare Database - International Social Sciences Directory, EBSCO host, etc) ?????
- Citation Index – range / average – 1 to 5
- SNIP
- SJR
- Impact Factor – range / average - < 1.5
- h-index – maximum

International Institute of Professional Studies is a recognized research department for doctoral research. A summary of publications by IIPS faculty is as follows.

Year	Total Research Papers Published in Scholarly Journals
2013	8
2012	47
2011	39
2010	30
2009	30
2008	12
Total	166

Almost equal numbers of papers have been presented in national and International conferences by IIPS faculty. Several Faculty members serve on editorial boards of international research journals.

23. Details of patents and income generated - NIL

24. Areas of consultancy and income generated –

IIPS has faculty members with expertise for consultancy in the field of Finance, Strategic Management, Marketing, HR and Software Development. The software development center at IIPS has done several projects for government organisations including MP Police, MY Hospital etc.

25. Faculty selected nationally / internationally to visit other laboratories / institutions / industries in India and abroad

None

26. Faculty serving in

a) National committees b) International committees c) Editorial Boards d) any other (please specify)

a1)University/Local Bodies

Serving in committees		
S.No	Name of the Faculty	Serving in;
1	Dr. A.K.Sapre	Member of Governing Body of AITR, Indore 2008-09

2	Dr. Anand K. Sapre,	Members, Board of Studies, Management, DAVV
3	Dr. R.K. Vyas	Dean, Board of Studies, DAVV
4	Dr. B.K. Tripathi	Members, Board of Studies, Management, DAVV
5	Dr. Yamini Karmarkar	Members, Board of Studies, Management, DAVV
6	Dr. Yamini Karmarkar	Member in a team to Co-ordinate and organize the Seminar held on “inauguration of Course Work for PhD Students” and for “Fostering Excellence in Research, on 15 th January 2013
7	Dr. Yamini Karmarkar	Member in a team to Co-ordinate and organize the Seminar held on "Indian Youth : Challenges And Prospects" By Hon'ble Dr. A.P.J. Abdul Kalam, Former President of India, on Wednesday, 12th June'2013
8	Dr. Yamini Karmarkar	Coordinator, YI-IIPS Net, a student chapter of Young Indians, a body of CII working for Social Responsibility
9	Dr. Kirti Mathur	Members, Board of Studies, DAVV
10	Dr. Jyoti Sharma	Appointed by Hon'ble VC D.A.V.V., as Member in a team to Co-ordinate and organize the workshop on 15 Dec 2012 to build awareness on e-governance and National e-governance Plan(NeGP) in collaboration with Ministry of Communication and I.T. New Delhi
11	Dr. Preeti Singh	Served as Sr.Coordinator in Adult Education Department, DAVV from 1 Nov'2009 to 31 June 2010.
12	Dr. Preeti Singh	Serving as HOD, Career Counselling and Opportunities Cell, DAVV, Indore since March 2012
13	Dr. Preeti Singh	Working as Flying squad member and as observer in various examinations of DAVV affiliated colleges from 19 March'2011 till date
14	Dr. Preeti Singh	Worked as NSS-IIPS Unit, DAVV Coordinator
15	Dr. Preeti Singh	Advisory board Member to various DAVV affiliated colleges like Chamelidevi, Prestige college, Khalsa College, IPS Academy, Vaishnav College etc
16	Dr. Kapil Jain	NSS-IIPS Unit, DAVV Coordinator

a2) National Committees

	Serving in committees
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S.No	Name of the Faculty	Serving in;
17	Dr.R.K.Vyas	Peer Member of NAAC UGC
18	Dr.R.K.Vyas	Member FRRBs of ICAI- Institute of Chartered Accountants of India
19	Dr. Kirti Mathur	Members, Board of Studies, DAVV
20	Dr.Jyoti Sharma	Serving as counselor in Psychology - IGNOU for 2012-2013.
21	Dr.Manish Sitlani	Working as an expert for e-content development for "Financial Accounting" for National Mission of Education through Information and Communication Technology (NMEICT), a Ministry of Human Resource Development (MHRD) project.
22	Dr.Manish Sitlani	A penalist on the experts penal of Infrastructure and Logistics Federation of India (ILFI), a Govt. of Indian enterprise
23	Dr.Manish Sitlani	A member of AICTE inspection team for approval of management programs. (2008-09)
24	Mr. Shaligram Prajapat	Member of Panel Discussion Committee in 15 National IT Conference.
25	Mr. Shaligram Prajapat	Member of Panel discussion in 15th UGC Sponsored National IT on, "Emerging Trends in IT", Conference in Pioneer Institute of Professional Studies Indore MP, In Feb-2013.
26	Mr. Shaligram Prajapat	Member of curriculum design Committee · Member of Syllabus Review Workshop at PIMR Indore and reviewed syllabus of BCAIII Electronics-II in May 2012.

b) International

S. No.	Name of the Faculty	Members of
1	Dr. Yamini Karmarkar	Member of Organizing Committee of 22nd International Management Conclave, January 2013, Organised by Indore Management Association
2	Dr. Kapil Jain	CSNT 2012 MIR Labs, Rajkot, from 11-13 May 2012
		CICN 2012 GLA University Mathura, 3-5 November, 2012.
		CSNT 2013 MIR Labs, Gwalior, from 6-8 April 2012

c) Editorial Boards

Faculty Working as members in prestigious, bodies, Committees	
Name of the Faculty	Serving in;
Dr. Yamini Karmarkar	Member of Editorial Board of “Indore Manager”, the Peer Reviewed Monthly Journal of Indore Management Association. ISSN 2278 - 7852
Dr. Geeta Nema	Member of Editorial Board of “Abhinav” A Journal published from Mumbai, Peer Reviewed Monthly Journal
Dr. Jyoti Sharma	Member in editorial committee of “Indo-Asian International Journal of management”, for the year 2012-2013, Tamil Nadu.
16 Dr. Manish Sitlani	Member- Book review team, “Universities Press India Limited (UPIL), an Indian Venture of “Orient Blackswan Pvt. Ltd.” (2010-2011).
Dr. Manish Sitlani	Member- Book review team, Oxford University Press (2008-09)
Dr. Anshu Bhati	Editorial Board Member – Indo Asian Journal of Advanced Management (ISSN 2250-1266)
Dr. Kapil Jain	Editorial Board Member – Journal of Global Information Technology (JGIT) (ISSN No. 1931-8162), USA since 2009. (Since 2009)
Dr. Kapil Jain	Editorial Board Member – Journal of Advanced Management Science (JOAMS), ISSN: 2168-0787, Engineering and Technology Publishing, USA. (Since 2013)
Dr. Kapil Jain	Editorial Board Member – Journal of Management and Sustainability (JMS), ISSN 1925-4725 (Print) ISSN 1925-4733 (Online), Canada. (Since 2013)
Dr. Kapil Jain	Editorial Board Member – International Journal of Business and Management (IJBM) ISSN 1833-3850 (Print) ISSN 1833-8119 (Online), Canada. (Since 2013)
Dr. Kapil Jain	Editorial Board Member – International Journal of Business and Management (IJBM) ISSN 1833-3850 (Print) ISSN 1833-8119 (Online), Canada. (Since 2013)

Dr. Kapil Jain	Editorial Board Member – International Journal of Business and Management (IJBM) ISSN 1833-3850 (Print) ISSN 1833-8119 (Online), Canada. (Since 2013)
Dr. Kapil Jain	Editorial Board Member – Asian Social Science (ASS) ISSN 1911-2017 (Print) ISSN 1911-2025 (Online), Canada. (Since 2013)
Dr. Kapil Jain	Editorial Board Member – Global Journal of Science Frontier Research (GJSFR), ISSN: Online: 2249-4626, Print: 0975-5896, Print Estd.: 2001, USA. (Since 2013)
Dr. Kapil Jain	Editorial Board Member – Oxford University Press. (Since 2012)
Mr. Shaligram Prajapat	Member of Reviewer committee of International Journal Member of Technical Committee as reviewer in international conference -ICGITS 2013 (www.icgits.org)
	Member of Editorial team of international ISROSET journal (www.isroset.org) Member of Organizing committee of International Conference
	Member of organizing committee in International Conference on intelligent Computing and information system (ICICIS-2012) on 27-28 October, 2012 at Panchmari, Madhya Pradesh, INDIA.

27. Faculty recharging strategies (UGC, ASC, Refresher / orientation programs, workshops, training programs and similar programs).

- Faculty are encouraged to avail research grants: Several faculty members have availed research grants:-
 - Dr Geeta Sharma and Mr Surendra Malviya have availed grant from ICSSR.
 - Dr. Jyoti Sharma, Dr. Manish Sitlani, Dr. Anshu Bhati and Dr. Kapil Jain availed grants from UGC
- Faculty are allowed to avail study leave for higher education, participation in research conferences etc. Faculty Mr Shaligram Prajapati from MCA stream is presently on study leave.
- More than 15 faculty have availed leave for presenting papers in research conferences at national and international level.
- Institute promotes teachers to attend Orientation and Refresher courses, Faculty Development Programs and other workshops for academic enrichment. Almost 85% faculty members have attended the programs in past four years.

Academic Staff Development Programmes	Number of faculty attended
Refresher courses	20
Orientation programmes	20
Summer / Winter schools, workshops, etc.	5

- **5% of** IIPS faculty been invited as resource persons in Workshops / Seminars / Conferences organized by external professional agencies
- **60 % of** IIPS faculty have participated in external Workshops / Seminars / Conferences recognized by national/ international professional bodies
- **70 % (approx) of** IIPS faculty have Presented papers in Workshops / Seminars / Conferences conducted or recognized by professional agencies

28. Student projects

The institute promotes research as an integral part of its PG curriculum. One MRP as a compulsory component with 4 credits. Apart from this, the integrated MBA, MCA and MTech(IT) programs have one full semester worth 24 credits devoted to Industrial/ Research Projects.

More than 400 Projects are being done in various areas every year. The mentors are assigned students through a well-designed procedure to ensure a skill match among the mentor and the student. There have been more than 15 publications in the year 2011, which were an outcome of research by PG Students and more in

- percentage of students who have done in-house projects including inter-departmental projects – 60 %
- percentage of students doing projects in collaboration with industry – 40%

29. Awards / recognitions received at the national and international level by

The faculty at IIPS reflects excellence in their academic achievements. The strength of faculty is reflected in terms of its research publications (166 papers published in last 5 years), participations in conferences at national and international levels – for presenting papers, as expert speakers and to chair sessions. Several faculty members have received awards for their research work. Several other faculty members are on the boards of research journals, prestigious bodies of academic importance and committees for decision making. Following is the summary of faculty achievements:-

S.No	Name of Faculty/Student	Awards & Recognitions	Year
1.	Dr. Yamini Karmarkar	BEST PAPER award received in technical session at International Conference on Managing Change in Business and Economy, Faculty of Management Studies, Pacific Academy of Higher Education and Research University, Udaipur, April, 2013	2013
2.	Karmarkar Yamini, Muskan Karamchandani	BEST PAPER award received at International conference - ARTHA- SATYA, Demystifying Strategic Finance In Volatile Times". Allana Institute Of Management Sciences, Pune, February, 2013	2013
3.	Dr. Yamini Karmarkar	BEST PAPER award received at Management Research Conference 2012 On “Management Practice & Strategies in Dynamic Global Environment”, by University of Mumbai, December 2012.	2012
4.	Karmarkar Yamini, Muskan Karamchandani	BEST PAPER award received in Finance Track at International Conference on "Dyanamics of Innovative Practices in Management" on 22nd - 24th December, 2012, Organised by MRSCPS, Indore	2012
5.	Karmarkar Yamini, Muskan Karamchandani	BEST PAPER award received at “International Conference on Contemporary Innovative Practices in Management ” on 13th and 14th April 2012, organized by Pacific Academy of Higher Education and Research University, Udaipur, Rajasthan	2012
6.	Dr.Manish Sitlani	Honored with scholarship by DAVV, Indore for pursuing M. Com. on the basis of merit position in B. Com.	

7.	Dr. Sujata Parwani, Dr. Geeta Nema	BEST PAPER award received at National Seminar on women empowerment sponsored by UGC, Held by department of lifelong learning, DAVV, Indore	2012
8.	Dr. Anshu Bhati	BEST PAPER award received at National Seminar on “Women Empowerment through Lifelong Learning” –Organized by Dept. of Life Long Learning, Davv, 2012	2012
9.	Dr. Manminder Singh Saluja	Best Paper Award for paper titled “Impact of Bailout Packages on the Bank Stocks of Greece Market”, in National Conference on “Management Practice and Strategies in Dynamic Global Environment”, held at Mumbai University on 14 th & 15 th December 2012	2012
10	Shaligram Prajapat, Amber jain, R.S.Thakur	Young Investigator Award–IRNet-2012 for “A Novel Approach For Information Security with Automatic Variable Key Using Fibonacci Q-Matrix”, International Journal of Computer & Communication Technology (IJCT) ISSN (ONLINE): 2231 - 0371 ISSN (PRINT): 0975 – 7449 Vol-3, Iss-3, 2012, p.p. No. 54-57.)	2012
11	Shaligram Prajapat	Nominated and selected for Bharat Jyoti Award June-2013 for contribution in the field of education.	2013
12	Student- Ms.Paryul Jain	Won first prize in Jigyasa- 2012, 8 th National Research Paper Contest, organized by PIMR, Indore on 12 th Feb, 2012	2012
13	Student – Mr.Dhwanil Mehta	BEST PAPER award received at International conference - ARTHA- SATYA, Demystifying Strategic Finance In Volatile Times". Allana Institute Of Management Sciences, Pune, February, 2013	2013
14	Student – Surbhi Vani, Anshu Kataria	BEST PAPER award received at Management Research Conference 2012 On “Management Practice & Strategies in Dynamic Global Environment”, by University of Mumbai, December 2012.	2012
15	Student – Ms.Ashima Mantri	BEST PAPER award received at “International Conference on Contemporary Innovative Practices in Management ” on 13th and 14th April 2012, organized by Pacific Academy of Higher Education and Research University, Udaipur, Rajasthan	2012

30. Seminars/ Conferences/Workshops organized and the source of funding (national / international) with details of outstanding participants, if any.

The institute has organized several skill development and subject related workshops for students and faculty members from time to time. Some of the important workshops that were done in the past are mentioned below:-

- 1)A two days workshop on “Research Methodology” for college teachers
- 2)A two days workshop on “Managerial Applications of Excel” for students
- 3)A two days workshop on “SPSS” for data Analysis
- 4)A one week workshop on “Data Analysis”
- 5)A one week workshop on “Syllabus restructuring” for all courses of IIPS, attended by faculty, alumni and industry experts

There were several other workshops conducted. These are just a few prominent ones.

31. Code of ethics for research followed by the departments

- a) Follow principals of Ethics, Values and Social responsibility in all endeavors
- b) Respect intellectual Property Rights of Individuals and Organisations
- c) Maintain data integrity
- d) Adhere to a responsible pattern of conduct and demeanor expected of them by the community.

Faculty follows following norms:

- 1) Seek to make professional growth continuous through study and research.
- 2) Express free and frank opinion by participation at professional meetings, seminars, conferences etc. towards the contribution of knowledge.
- 3) Maintain active membership of professional organizations indulge in creating new knowledge and strive to improve education and profession through them.
- 4) Perform their duties in seminars and research work conscientiously and with dedication.

32. Student profile programme-wise:

Programmes	Number of applications	Number of students admitted	Demand Ratio
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UG- B.Com(Hons)	8000	180	44
PG- MBA(MS)2yrs, MBA(T), MBA(APR)	7000	140	50
Integrated Masters- MBA(MS)5yrs, MCA(6yrs), Mtech(IT) 5 1/2 yrs	8000	250	32
M.Phil.	-----	-----	-----
Ph.D.	2330	54	43

33. Diversity of students

Institute runs three integrated courses. Therefore, the percentage of students graduating from same university is highest. The PG programs of the institute attract students from outside Indore and even from outside state. The entrance exam for these courses is conducted at national level at several centers to facilitate students from other places to take admission in the institute.

As in May 2013				
Name of the Course	% of students from the same university	% of students from other universities within the State	% of students from universities outside the State	% of students from other countries
B.Com (Hons)	-	-	-	-
MBA(MS) 5yrs	100%	-	-	-
MCA(6yrs)	100%	-	-	-
Mtech (IT) 5 1/2 yrs	100%	-	-	-
MBA(MS)2 yrs	44%	54%	2%	-
MBA(APR)	55%	40%	5%	-
MBA(T)	64%	22%	14%	-

34. How many students have cleared Civil Services and Defense Services examinations, NET, SET, GATE and other competitive examinations? Give details category-wise.

- Some students of MCA and M.Tech integrated courses go for higher studies abroad after clearing GRE. Some of the students opt out of the program after 4 years for pursuing higher studies abroad. Such students are given BCA(Hons) degree
- Majority of students of MBA(MS) program opt for placement and join the industry. Very few pursue higher education from abroad while some pursue PhD and clear NET exams to join academics as career.
- Majority of the B.Com(Hons) students pursue higher education.

35. Student progression

Student progression	Percentage against enrolled
UG to PG	90 %
Employed <ul style="list-style-type: none"> • Campus selection • Other than campus recruitment 	80 %
Entrepreneurs	10 %

36. Diversity of staff

Percentage of Faculty who are graduates	
of the same University	49 %
from other Universities within the State	21 %
from Universities from other States	15 %
from Universities outside the country	0 %

37. Number of faculty who were awarded M.Phil., Ph.D., D.Sc. and D.Litt. during the Assessment period

6 faculty members were awarded PhD during the period 2008 – 2013. The names are as follows :-

- Dr.Pruna Kumar,
- Dr.Nirmala Sawan,
- Dr.Kapil Jain,
- Dr.Rahul Singhai,
- Dr.Manminder Singh,
- Dr.Ravindra Yadav
- Dr.Anshu Bhati
- Dr.Shilpa Bagdare

38. Present details of departmental infrastructural facilities with regard to

a) Library -

IIPS has a well functional departmental library. Along with this the students have access to the central library of the university. Departmental Library has 20000 books as in June 2013 and the Central library facility is also available to students. The book to students ratio is 13.33. The library has Internet facility, audio video facility for students, reading room, reference section and issue section and e-journals section. The library has subscribed to national and international journals. It is a part of “Inflibnet” and has access to several e-journals like emerald insight, IEEE, Sciencedirect, JSTOR etc. The departmental library functions under the library committee. It is functional from 8.00 am to 8.00 p.m.

A. Details of Department physical infrastructure

Nos. of Class Room	:	22
Nos of Lecture Theater	:	03
Multimedia Lecture Theater	:	01
Girls Common Room	:	01
Faculty Common Room	:	01
Computer Labs	:	02
Computer Software Development Cell:		01
Faculty Rooms	:	40
Research Labs	:	01
GD Rooms	:	01
Garden	:	02
Parking	:	02
Indoor Game Area	:	01
Reference Library	:	01
Main Library	:	01
Centralize RO for drinking water	:	01

CCTV cameras for campus surveillance : 18

- b) Internet facilities for staff and students – Internet, Wifi and LAN available to all students and Faculty
- c) Total number of class rooms – 22, with an average seating capacity of 60 each.
- d) Class rooms with ICT facility – 10
- e) Students’ laboratories – 4 (3 computer lab and 1 elect lab)
- f) Research laboratories – 1

39. List of doctoral, post-doctoral students and Research Associates

- The institute is a “Research Center” in management. Presently there are 54 PhD scholars registered under 8 supervisors. 4 scholars have been awarded PhD and several others have submitted their thesis.
 - One “Research Investigator” has been appointed for Project Sanctioned by ICSSR to Dr.Geeta Sharma.
 - Two “Research Fellows” have been sanctioned and will be appointed for projects sanctioned by UGC to Dr.Jyoti Sharma and Dr.Manish Sitlani
- a) Scholars registered from the host university

Total PhD students as in June –2013 = 54

b)Scholars registered from other universities - Nil

List of PhD Candidates Registered under IIPS Faculty			
1	Vishal Soni, Indore	Dr. Anand Sapre, Indore	A Study Of Dimensions Of Attitudinal Brand Loyalty
2	Mr. Amit Nagpal, Haryana	Dr. Anand Sapre, Indore	"A Study Of Preferences Of Audience For News Channels."
3	Mr. Sandeep Singh, Indore	Dr. Anand Sapre, Indore	Study The Effectiveness Of Anthropomorphized Depiction Of Products In Advertisement.
4	Sandeep Tare, Indore	Dr. Anand Sapre, Indore	Study Of Business Strategies Of Small Scale Pharmaceutical Units
5	Vivek Sapru, Indore	Dr. Anand Sapre, Indore	A Study Of Changing Gender Roles In Advertising In India
6	Shailesh Danani, Indore	Dr. Anand Sapre, Indore	A Comparative Study Of Business Innovation Strategies Of Nmc's And Indian Corporates
7	Aparna Khare,	Dr. B.K. Tripathi,	A Comparative Study Of Rural And Urban Customers Towards Fmcc Advertisements
8	Shivangi Khandelwal,	Dr. B.K. Tripathi,	Nature And Management Of Organizational Conflict In I.T. Industry:A Case Study

9	Kshama Ganjiwale,	Dr. B.K. Tripathi,	A Study Of Factors Associated With Faculty Retention In Management Institutions
10	Ashish Kumar Mishra,	Dr. B.K. Tripathi,	Employer's Perception On Compensation A Comparative Study Of Service And Manufacturing Sector
11	Shikha Chaturvedi,	Dr. B.K. Tripathi,	A Study Of Tourist Perception Of Destinations In Madhya Pradesh
12	Mahesh Pophaley, Indore	Dr. R.K. Vyas, Indore	Study Of Plant Maintenance Management Practices In Automobile Industries (with Special Reference To Pithampur Automobile Sector)
13	Ravindra Yadav, Indore	Dr. R.K. Vyas, Indore	Critical Appraisal Of Voluntary Retirement Scheme (Vrs) In Public Sector Banks (With Special Reference To State Bank Of Indore)
14	Mr. Manmeet Singh, Indore	Dr. R.K. Vyas, Indore	"A Study Of The Impact Of Uniform Capital Requirement Norms On Flow Of Credit."
15	Kum. Sitalakshmi Ramanan, Mhow	Dr. R.K. Vyas, Indore	"Study Of Performance Of Private Sector Mutual Fund Growth Schemes."
16	Shri Ashok Kumar Pathak, Mhow	Dr. R.K. Vyas, Indore	Management Information System For Welfare Statagic Implications
17	Shri Anil Kumar Sharma, Indore	Dr. R.K. Vyas, Indore	Force Restructuring For The Army 2010 Abd Beyond
18	Rajesh Mehta, Indore	Dr. Yamini Karmarkar,	Managment Of Urban Development Plan- A Study
19	Smt. Muskan Karamchandlani,	Dr. Yamini Karmarkar,	An Exploratore Study Of Dynamics Of Indian Stock Indices
20	Shri Varun Sarada, Dewas	Dr. Yamini Karmarkar,	Prediction Of Financial Market Crashes Using Log Periodic Structures And Other Techniques -A Study Of Indian Financial Markets
21	Aradhana Chouksey,	Dr. Yamini Karmarkar,	Problems And Challenges Of Micro Finance In Malwa Region
22	Neha Lakhotia, Dewas	Dr. Yamini Karmarkar,	A Study Of The Effect Of Us Economy On Emerging Economics And Implications For Global Financial Order
23	Aseem Saxena, Indore	Dr. Yamini Karmarkar,	A Study Of Acceptance, Applications And Challnges Of Gandhian Philosophy Of Trusteeship In Business
24	Smt. Dhanshree Nagar,	Dr. Geeta Neema,	Impacts Of Promotion Mix On Footfalls And Sales: A Comparative Study Of Organized And Traditional Retail.
25	Smt. Shweta Choudhary, Indore	Dr. Geeta Neema,	A Study Of The Factors Affecting The Choice Of Private Label Branding With Special Reference To Apparels In Madhya Pradesh
26	Gaurav Sethia, Indore	Dr. Geeta Neema,	A Study Of The Impact Of Managerial Style On Sales Force Performance In Urban & Rural Areas

27	Shazia Waseem Khan, Indore	Dr. Geeta Neema,	A Study Of Corporate Social Responsibility In Public Sector Undertakingss In India
28	Mr. Sajal Jain, Indore	Dr. Geeta Sharma, Indore	A Study Of Opertational Effeiciency Of Application Software Projects In India I.T. Industry
29	Mr. Tarun Agrawal, Mumbai	Dr. Geeta Sharma, Indore	Developing A Measurement And Process Model For Achieving Financial Inclusion In India
	Surendra Malviya, Indore	Dr. Geeta Sharma, Indore	A Comparative Study Of Mobile Banking Of Public And Private Sector Banks In Indore
	Prachi Jain, Indore	Dr. Geeta Sharma, Indore	A Study Of Change Face Of Urban Cooperative Banks In Madhya Pradesh
	Bhoomi Sitlani, Indore	Dr. Geeta Sharma, Indore	Risk Tolerance And Investment Choice: A Case Study Of Academia Of Higher Learning Institues Of Indore
33	Smt. Divya Purohit, Indore	Dr. Geeta Sharma, Indore	A Study Of Performance Evaluation Of Hotels In Madhya Pradesh.
34	Piyush Naik, Inodre	Dr. Jyoti Sharma,	A Study Of Financial And Non-Financial Factor Affecting Employee Retention Strategies In It Industry
35	Sapna Premchandani,	Dr. Jyoti Sharma,	A Comparative Study Of Self-Efficacy For Managing Conflict In Manufacturing And Service Sector
36	Kajala Sitlani,	Dr. Jyoti Sharma,	A Study Of Octapace Culture On Enhancement Of Managerial Competence
37	Neha Bhopatkar,	Dr. Jyoti Sharma,	Role Of Emotional Intelligence, Quality Of Work Life And Job Tenure On Employee Effectiveness In Manufacturing Organizations
38	Deepti Bajpai Kukrety,	Dr. Jyoti Sharma,	A Study Of Manpower Planning In Indian Banks
39	Piyush Naik, Indore	Dr. Manish Sitlani,	A Study Of Financial And Non-Financial Factors Affecting Employee Retention Strategies In It Industry
40	Shikha Sharma, Indore	Dr. Manish Sitlani,	A Comparative Study Of Factors Influencing Purchase Of Different General Insurance Products
41	Navneet Kaur Bhatia, Indore	Dr. Manish Sitlani	A Study Of Determinants Of Financial Decisions In Indore Pharmaceuticals Industry
42	Ravindra Kumar Soni, Jabalpur	Dr. Manish Sitlani,	A Study Of Problems And Prospects Of E-Learning In India
43	Shardha Sharma, Indore	Dr. Manish Sitlani,	A Study Of The Ptoentil For Online Buying In Indore
44	Rakesh Chouhan, Indore	Dr. Manish Sitlani,	A Study Of Problems And Prospects Of Indian Software Industry In Its Contribution To Indian Economic Development

45	Dhru Narayan Sharma, Indore	Dr. Suresh Patidar, Indore	A Comparative Study Of Performance Appraisal System In Electricity Companies
46	Shradha Mishra, Indore	Dr. Suresh Patidar, Indore	A Study Of The Impact Of Mnrrega On Rural Development
47	Deepa Katiyal, Indore	Dr. Suresh Patidar, Indore	A Comparative Study Of Hrd Practices Of Central And Madhya Pradesh Board Of Educations
48	Arijit Bhatt	Dr. Suresh Patidar, Indore	Alternative Financing Options In Cleantech-An Exploratory Study
49	Shruti Padliya,	Dr. Preeti Singh,	A Study Of Problems And Prospects Of Erp Applications In Mp Universities
50	Anil Kuamr Ojha,	Dr. Preeti Singh,	Study Of Factors Affecting Service Operatins Of Insurance Agents
51	Prerna Sharma,	Dr. Preeti Singh,	Issues And Challenges In Mobile With Special Reference To Regulations
52	Bhavana Sharma,	Dr. Preeti Singh,	A Study Of Innovative Business Potential For Internet Services In Rural And Urban Areas
53	Tanushree Shrivastava,	Dr. Preeti Singh,	Green Marketing As Astrategic Tool For Building Cometitive Advantage
54	Moushmi Sapre,	Dr. Preeti Singh,	A Study Of The Issues And Challenges In Medical Tourism In Madhya Pradesh

40. Number of post graduate students getting financial assistance from the university.

The institute follows the reservation policy of M.P State and gives admissions to students belonging to SC / ST / OBC and General Categories. The SC /ST students are given scholarships by State Govt.

Year	ST		SC		OBC	
	No of Students	Amount	No of Students	Amount	No of Students	Amount
2008-09	51	16,18,850	97	36,59,465	63	27,21,354
2009-10	57	20,38,535	83	33,65,140	169	40,35,555
2010-11	67	14,74,535	117	28,14,335	113	32,18,350
2011-12	81	21,55,885	127	32,97,485	145	38,73,320
2012-13						

- The institute also has seats reserved for teaching and non- teaching employees in each courses. A fees waiver of upto 70% is granted to employee wards by the institute according to the university norms. There are 18 seats (including all 7 programs of IIPS) reserved for wards of University employees.

41. Was any need assessment exercise undertaken before the development of new programme(s)? If so, highlight the methodology.

The institute follows a formal need assessment exercise before development of new programs as well as modification of existing programs. The institute was

pioneer to identify the need for integrated courses in India and it started unique MBA(MS) 5 yrs and MCA 6yrs and M.Tech(IT) 5 ½ years integrated programs.

42. Does the department obtain feedback from

a. Faculty on curriculum as well as teaching learning evaluation? If yes, how does the department utilize the feedback?

Regular Feedback is taken from the faculty at the end of the semester. The inputs received are incorporated in improvising the system. The syllabus review workshops are organized by the institute for incorporating suggested changes.

b. Students on staff, curriculum and teaching-learning-evaluation and how does the department utilize the feedback?

Regular feedback is taken from students at the end of each semester. A structured format is used by the institute. The feedback is analysed and shared with respective faculty members. They are counseled on one-to-one basis for improvisation.

c. Alumni and employers on the programmes offered and how does the department utilize the feedback?

Regular Feedback is taken from the alumni from time to time, either during alumni meets, or online or while they visit institute. A structured format is available for the feedback. The inputs received are incorporated in improvising the curriculum.

Regular informal feedback is taken from the employers. Skill development and grooming of students is done on the basis of this feedback in order to prepare them for placement.

43. List the distinguished alumni of the department (maximum 10)

The first batch of students passed out of IIPS in the year 1994, i.e 19 years ago. These students and then the students of subsequent batches are placed in some very senior positions across national and international organizations. Some prominent alumni are mentioned below.

1. Mr.Sameer Gupte – FT-92 batch
President OgilvyAction, Country Head - Outreach & Live at Ogilvy & Mather
2. Mr.Prasanna Khare – FT-92 batch
Associate Vice President - Brand Custodian at Percept
3. Mr.Pankaj Lad – FT-92 batch
Head of Finance & Control, Head of Legal & Compliance, Sumitomo Mitsui Banking Corporation, Dubai, Europe Division, United Arab Emirates,
4. Mr.Dinkar Charak – IC-93 batch
Founder CEO , Gungroo, Bangalore
Former Vice President Partnerships & Operations at JIVOX,
5. Mr.Praveen Agrawal – IM-98 batch

- Director, Impetus Software
6. Mr.Amit Bidasaria –IM-99 batch
Entrepreneur, Chairman, YI -CII
 7. Mr.Rajendra Yadav –IM-97
Asst Vice President Morgan Stanley Corporation
 8. Mr.Satyarth Priyadarshi – IM2K batch
COO, Onestop.com
 9. Mr.Sanjeev Kingar –IM-92 batch
Area Controller, Shopper’s Stop
 10. Mr.Rahul Namjoshi- FT-92 batch
National Corporate Sales Head With DB Corp - Radio Division 94.3 MYFM

44. Give details of student enrichment programmes (special lectures / workshops / seminar) involving external experts.

IIPS regularly organizes enrichment programs for its students. These programs focus of skill development. Programs pertaining to soft skills, functional skills, research skills etc have been organized in the past.

Few programs that have been organized in the past are summarized in the following table:

S.No	Name of the Event	Date
1.	2 days Workshop on “Investment Principles and Equity Valuation” in collaboration with “Bombay Stock Exchange”	24- 25 March 2009
2.	Guest Lecture on “Financial Research Opportunities : How can you prepare for it?” by Mr.Karan Thakuria, Foounder, Grey Bricks Corp	24.1.12
3.	Guest Lecture on “Film Making in Corporate Communication” by Mr.Nimish Gaur, Consultant, Film Editor	31.01.12
4.	Guest Lecture on “Attitude Building” by Mr.Sandeep Atre	2.2.12
5.	Symposium on “Budget 2012”. Experts were Mr.Tribhuvan Sachdeva, Dr.Ganesh Kawadia Mr.Shashank Agrawal	19.03.12
6.	“YI –Airtel ideation session on 3G Technology” an Intercollege idea generation session organized by YI-IIPS net, addresses by Rahul Mirchandani, YI National Chair Mumbai	28 th Feb 2012
7.	2 days Workshop on “Managerial Applications of Excel”	30 –31 st January 2012

8.	2 days workshop on “Research Methods for Management teachers”	27 th –28 th August 2010
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45. List the teaching methods adopted by the faculty for different programmes.

The institute strives for a holistic development of the students. There fore, it adopts a bunch of teaching methods to help students gain knowledge, inculcate skills and build appropriate attitude for life. The commonly adopted teaching methods are as follows:-

- Lectures – Most commonly adopted compulsory method. Each subject is allotted 4 hours per week for a 4credit course in each semester.
- Presentations, Assignments, Case Studies – The institute adopts a practice of including one internal assessment on the basis of any of these methods.
- Research Projects – Major Research Project is a compulsory 4 credit course in each of the PG course in the institute. The students are assigned mentors for MRP through a well-laid procedure. There has been an observed increase in the analytical skills of the students and their inclination to research.
- Industry Visits, Experiential Exercises, Group Activities, Quiz - There are several activities, which are planned by the institute to build soft skills among the students. The institute promotes student participation in planning, organizing and implementing such activities regularly.
- Industrial Training – The integrated PG programs of the institute, MBA(MS) 5 yrs, MCA 6yrs and M.Tech(IT) 5 ½ years, have one complete semester dedicated to industrial training. The students do the trainings with various companies. They get opportunities to do live projects. The students are required to submit report and present projects at the end of the semester.

46. How does the department ensure that programme objectives are constantly met and learning outcomes are monitored?

IIPS runs 7 professional programs. The Objectives and Learning outcomes are clearly defined for each program.

The course structure is designed and revised from time to time to ensure that the program is able to meet its objectives. The current revision was done in June 2013.

The most important parameter to monitor the final outcome of each program is in terms of placement. Institute maintains proper record of placements each year. 64% (55 out of 86) Students in management and 120 % in computer science (77 offers for 64 students) were offered campus placement in the year 2011-2012 **File No 5.1.9**

Another parameter to monitor the outcome is “Analysis of Result”. A proper analysis of average marks obtained in each subject, the deviation and dispersion in marks of each subject is monitored. One to one guidance

is given to faculty for following proper mechanism of evaluation.
The detailed learning objectives and learning outcomes for each program
are summarized below.

Programme	MBA(MS) 2yrs
Objectives	<p>This two-year full-time postgraduate program in management aims at developing leadership qualities, business skills and managerial competencies blended with societal concern among the stakeholders. The focus of MBA(MS) program is on developing an understanding of “Management as Science”. The core objectives of this program are:-</p> <ul style="list-style-type: none"> • To develop knowledge in core areas of business including finance, marketing, management and strategy, based on current research and practices • To inculcate skills essential for managers i.e, decision making skills, leadership skills, communication skills and team working abilities • To inculcate an attitude of compassion towards fellow beings, commitment towards work and sense of social purpose among students for becoming responsible citizens.
Learning Outcomes	<p>(i) Fundamental knowledge in – Principles and Practices of Management, Business Accounting, Financial Management Principles of Marketing Mgt, Interpersonal & Organisation Behavior, Human Resource Management, Statistical Method for Management, Quantitative Methods for Business, Research Methodology, Strategic Management, Project Management</p> <p>(ii)Advanced knowledge in Specialized knowledge in Different areas of</p> <ul style="list-style-type: none"> • Marketing such as Sales and Distribution, Advertising, Product and Brand Management, Service Marketing, International Marketing, Consumer Behaviour etc. • Finance such as Financial Markets, Security Analysis, Banking, Insurance, International Finance, and Derivatives etc. • Human Resource such as Managing People, Performance Planning, Training and Development, HRD etc. <p>(iii) Ability for employment in</p> <ul style="list-style-type: none"> • Marketing Jobs including Sales, marketing, Advertising, Retail sector, Marketing Research field etc • Finance Jobs including Equity analysts, Banking Sector, Insurance companies, Consultancy firms,

	<p>Business analyst, Selling Financial Products etc.</p> <ul style="list-style-type: none"> • HR Jobs including recruitment firms, HR planners etc. • Higher education as teachers and researchers. • Govt. jobs. <p>(iv) Ability for higher education and research in the areas of</p> <ul style="list-style-type: none"> • Marketing – Retail, Consumer Behaviors, Service marketing, Etc • Finance – Banking, Personal Financial Management, Equity Markets, Foreign Exchange etc • HR – Recruitments strategies, Training and Dev
Programme	MBA(MS) 5 Yrs Integrated Program: (3 Year BBA + 2 Year MBA)
Objectives	<p>This innovative course is designed on the philosophy of “Catch them Young”. In first three year (BBA), program has objective to provide the fundamental concepts and theory of business practice in a business discipline. Last two year (MBA) the programme is designed to enable students to integrate knowledge of various functional areas including marketing, finance and human resource and other aspects of management based on current trends in the market. It also helps in enhancing the decision making skills of the students in various areas so that they can identify the market opportunities and face the challenges in the business environment.</p> <p>The programme is designed to enable students to integrate knowledge of various functional areas including marketing, finance and human resource and other aspects of management based on current trends in the market. It will also help in enhancing the decision making skills of the students in various areas so that they can identify the market opportunities and face the challenges in the business environment.</p>
Learning Outcomes	<p>(i) Fundamental knowledge in –</p> <p>At undergraduate level the course provide a strong foundation in developing critical thinking, analytical, problem solving skills and also equip them with the ability to identify and evaluate relevant information for decision-making. Last two year (MBA) the programme is designed to enable students Marketing, Finance, HR, Strategy formulation and implementation.</p>

	<p>Marketing, Finance, HR, Strategy formulation and implementation.</p> <p>(ii) Advanced knowledge in- Data analysis, supply chain management, product and brand management, financial research, market research and organizational development.</p> <p>(iii) Ability for employment in- Financial and non financial institutions, different sectors of marketing and HR, market researcher, Research analyst.</p> <p>(iv) Ability for higher education and research in the areas of- Finance, Structured Modeling, Business analysis.</p>
Programme	MCA (6 Year 3 Year BCA + 3 Year MCA)
Objectives	The programme has primary Emphasis on studying information system of various originations such as bank, insurance companies, hotels, hospitals etc. Development of application software in diverse area where computers are used will be main function of MCA graduates. The focus of the course is to prepare the professionals who are competent to choose from various methods when facing a particular development challenge.
Learning Outcomes	<p>I. Fundamental knowledge in – The major thrust is on giving the students a sound background in three components namely, computing, business functioning and mathematics fields, relevant to information technology.</p> <p>A strong laboratory component as a part of the curriculum, along with theory enables the students to learn concepts of Data base management system, Programming languages, computer network, Data structure, Artificial intelligence, System programming, Computer architecture etc,</p> <p>II. Advanced knowledge in Enterprises resource planning, Enterprises computing technique, network security, Compiler design, Soft-computing, Bioinformatics, Managerial economics, Cloud computing, design Pattern etc.</p> <p>III. Ability for employment in</p> <ul style="list-style-type: none"> • Information technology professionals in IT Industry, Banks, Government originations. Etc • Higher education as teacher, and scientist. <p>IV. Ability for higher education and research in the areas of</p> <ul style="list-style-type: none"> • Students have ability to do research in

	different area of computer science such as VLSI, Mobile computing, Artificial intelligence, networks etc.
Programme	M.Tech. (IT) 51/2 year
Objectives	This course gives skills, essential concepts, and capabilities necessary to effectively use information technology. Includes logical reasoning, managing complexity, operation of computers and networks, and contemporary applications such as effective database design, software engineering.
Learning Outcomes	<p>(i) Fundamental knowledge in – Object-oriented programming , Operating-system, computer-networks, database management, system programming</p> <p>(ii) Advanced knowledge in Data-mining and warehousing, Object-oriented analysis and design And parallel processing.</p> <p>(iii) Ability for employment in Consultancy as Business analyst, market researcher, technology analyst, and futurist. Higher education as teacher, and scientist. Govt. jobs.</p> <p>(iv) Ability for higher education and research in the areas of Forecasting, Modelling, Simulation, scenario development and analysis.</p>
Programme	MBA (Tourism)
Objectives	The programme is aimed at providing to the participants knowledge relating to various functional lines of tourism industry including Tours and Travels, Airline and Cargo Management, Hotel Operations, etc., and parallel focuses on generating required skills for the same. The program aims at preparing the students for their adaptability in tourism industry at executive and above level.
Learning Outcomes	<p>(i) Fundamental knowledge in – General Management, Quantitative and Statistical Techniques, Foreign Language (French) and computer operations.</p> <p>(ii) Advanced knowledge in Tour/Travel Agency Management, Air Ticketing, Hotel Operations, and Basic Airline Management.</p> <p>(iii) Ability for employment in Tours and Travel Agencies, Resorts and Convention Centers, Hotels, Event Management Organizations, etc.</p>

	<p>(iv) Ability for higher education and research in the areas of Hotel Management, Establishment of Tours and Travel Houses, Entrepreneurship relating to various functional organs of Tourism Industry.</p>
Programme	MBA (APR) (International Institute of Professional Studies)
Objectives	<p>The full-time post graduate program in Advertising and Public Relations Management aims at nurturing young aspirants into creative, dynamic, managerially competent professionals in a span of two years. The program aims at developing leadership and business competencies suitable to excel in communication and business world. The program aims at:</p> <ul style="list-style-type: none"> • Fostering the natural energies and enthusiasm of the introductory advertising and public relations students for the industry. • Equipping students with knowledge of tools and techniques of Advertising, Public Relations and Communications world. • Developing leadership capabilities to act as change agents and be a source of motivation in the organizations they work. • Preparing students at strategizing and deploying the best management practices.
Learning Outcomes	<p>(i) Fundamental knowledge in – Basic Management, Human Resource and Organizational Behavior, Business Statistics and Quantitative Techniques, Accounting, Computer Applications, Communications and Personality Development</p> <p>(ii) Advanced knowledge in Advertising, Public Relations, Marketing Communications, Creative Writing, Rural Marketing and Communications, Mass Communication and Media Planning, Commercial Designing, Audio Visual Production, Computer Graphics, Corporate Communication, Digital Advertising and Marketing, Direct Marketing & Event Management, Retail Marketing Associated Marketing subjects - Marketing Research, Brand Management, Marketing Strategies, Consumer Behavior, Service Marketing</p> <p>(iii) Ability for employment in Advertising Agencies, Public Relations Companies,</p>

	<p>Marketing Communications Agencies, Media Houses, Event Management Organizations, Marketing Research Co, Media Planning Co., Social Media companies Higher education as teacher. Govt. jobs.</p> <p>(iv) Ability for higher education and research in the areas of Advertising, Public Relations, Marketing Communications, Rural Marketing and Communications, Mass Communication and Media Planning, Corporate Communication, Digital Advertising and Marketing, Direct Marketing & Event Management, Retail Marketing Marketing Research, Brand Management, Marketing Strategies, Consumer Behavior, Service Marketing</p>
Programme	B. Com. (Hons.)
Objectives	B. Com. (Hons.) course is unique course of the institute and in this course students are studying subjects from diverse stream and this provides the students an edge over other students of same discipline. This course is a good blend of subjects from Commerce, Management, Computer, Taxation and Business Legislations. The main objective of this course is to impart knowledge of commerce and allied subjects to the students so that they can get prepared for their higher studies.
Learning Outcomes	<ol style="list-style-type: none"> 1. Fundamental Knowledge in: Management, Computer and Business related Laws. 2. Advanced Knowledge in: Accounting, Taxation and Finance. 3. Ability for Higher Education in: Chartered Accountancy, Company Secretary, Cost and Work Accountancy, Chartered Finance Analyst type of Professional Courses and Post Graduation in Management.

47. Highlight the participation of students and faculty in extension activities.

The institute promotes several extension activities in campus to provide platform for students.

- The Institute has an NSS wing and several activities are done by the students –
 - Plantation drive
 - Cleaning of “Khan River”
 - NSS camp

- The Institute is a “YI-IIPS Net chapter” promoted by CII.- IIPS in its endeavor to promote industry institute interface, signed an MOU with Young Indians, a venture promoted by Confederation of Indian Industries in 2007. YI-IIPS was the first Net Chapter in Central India. Presently there are over 70 net chapters of YI across India. Some of the activities undertaken by YI-IIPS net are as follows :-
 - "Let's make a difference" A one Day workshop on 28th September 2008, Hosted by YI – IIPS net, in Joint Collaboration with International Institute of Professional Studies, DAVV, Young Indians- CII, and MRA- Initiatives of Change, Asia Plateau, Panchgani. The motive of this Workshop is to enforce the sense of ethical leadership in the minds of Today's Youth.
 - India@75 - 2008 - India@75 is a path breaking grassroots initiative for realizing the dream of an inclusive, sustainable and developed India by 2022, when India completes 75 years of Independence. IIPS students interviewed several people across all cross sections of the society to capture their ideas for developing a vision for M.P. The report of this initiative was submitted to Planning Commission by CII.
 - Earth Hour – Nukkad natak – 29th March 2009 Students of IIPS did “Nukkad Natak” at several places including TI Mall, Rajwada and other places to create awareness for conservation of energy and putting off lights off for one hour to symbolize energy conversation
 - Deworming Tablets distribution to slum children 2010 – YI-IIPS net students volunteered to help YI members in a project of “Public Health” where they undertook distribution of deworming tablets to children in slum areas. Students also counseled those children and their parents towards maintaining hygiene.
- IIPS students organized an awareness camp for blood donation in 2013

48. Give details of “beyond syllabus scholarly activities” of the department.

The institute encourages several activities, which are beyond syllabus scholarly activities aimed at holistic development of the students. The activities include annual management festival ‘Xpressions’, extension activities, social projects etc. Few of such activities done at IIPS are listed below:

- “Xpression 13” – The annual event of IIPS since 1992. It is a unique student centric activity, which is managed by the students for the students. A techno management fest with 55 competitions over 2 days. The events from marketing, finance, human resource

and informal areas are created to ensure fun with learning.

- The institute undertakes several projects under extension activities, which help students gain practical knowledge outside classroom. The “Heritage Project” done in July August 2008, for Department of Archaeology, M.P was one such initiative. The project tried to develop a business model under “Public Private Partnership” for developing two heritage sites in M.P – Tajmahal in Bhopal and Fort of Dhar.
- The project done for Abhinav Centre for Development of Agriculture Human Resources Samiti (State Level NGO) “A study of vegetable hawkers in Indore for developing a sustainable model for retailing of vegetables”, in 2011. The Research was used to develop Retailing business for Organic Vegetables
- The institute is currently working on a project jointly with Police Radio Training School Madhya Pradesh Police, Indore on “A Study of “Stress” Among officers of Madhya Pradesh Police”

49. State whether the programme/ department is accredited/ graded by other agencies? If yes, give details.

The institute was accredited by NAAC in 2008

50. Briefly highlight the contributions of the department in generating new knowledge, basic or applied.

- IIPS was established in 1991 to provide new dimensions to the professional education. It was the first departments of University, which functions on “Self Finance” Model. Since then, IIPS has developed itself completely on self generated funds.
- The first batch of Management postgraduates passed out in 1994. Since then, IIPS has churned out more than 3000 professionals who are contributing to the industry and academia not only in India but outside India also. These students are now at senior positions in Industry, Contributing to research and teaching etc.
- The institute is contributing to knowledge building through 52 PhD scholars presently working. 4 Phd’s have been awarded at the IIPS Center and several others are on the verge of completion.
- IIPS faculty are contributing to society through funded and Non Funded research projects in the following areas :-
 - Internet banking service quality dimensions& its impact on customer satisfaction: a study in context of Indore district in M.P.
 - E-learning in Open and Distance Education; A Comprehensive Study of Universities of Madhya Pradesh
 - A Study of impact of vocational training on women empowerment
 - A study of problems and challenges of Vegetable Retailers in Indore, A non funded study done for an NGO, Abhinav

Krishi

- A study of Factors causing Stress among Police officers, A non-funded study done jointly with Police Ratio Training School, Indore
- The institute has contributed to knowledge building substantially through more than 166 Research Papers published in scholarly journals during 2008 –2013, and an equal number presented in national and international conferences.

Year	2013	2012	2011	2010	2009	2008	Total
Total Papers	8	47	39	30	30	12	166

The list of publications by IIPS faculty is as follows :-

International Institute of Professional Studies, DAVV, Indore	
Published Papers in Journals by Faculty Members during 2008-2013	
2013	Bagdare Shilpa, “Antecedents of Retail Customer Experience”, Journal of Marketing and Communication, 8 (3),ISSN: 0973-2330,2013pp.45-51
2013	Bhati Anshu,Pandey Rahul and Kalwani Silky A Study of Factors Influencing Public Opinion on Social Networking Sites,International Journal of Functional Management, Issue 3, Vol 1.,ISSN 2319-1406,2013
2013	Karmarkar Yamini, An Empirical Study applying Chart Patterns to Indian Realty Market Crashes based on Predictive Efficiency " ,1. Pacific Business Review International, volume 5 issue 9 ,ISSN 0974 438X.,2013
2013	Patidar Suresh ,Malviya Richa Foreign Direct Investment, Domestic Investment and Economic Growth in India, Journal of Global Management Vol. 3 Issue 2 February 2013
2013	Sharma Jyoti, Managing cultural diversity through emotional intelligence",International Journal of Functional ManagementVol-1, Issue-1 ,ISSN 2319 -1406,2013
2013	Singhai Rahul, Integrating Markov Model with KNN Classification for Web Page Prediction,International Journal of Computer Applications,ISSN:0975-8887,2013pp.11-15
2013	Sitlani Manish, Online Shopping among Higher Education Students in Indore: A Factor Analysis Apporach,Indian Journal of MarketingVol. 43 (N0. 1) January 2013 ,ISSN No. 0973- 8703,2013
2013	Thakur Ramesh, User Behavior Analysis Using Alignment Based Grammatical Inference from Web Server Access Log,International Journal of Future Computer and Communication (IJFCC 2013) Vol.2 (6),ISSN: 2010-3751,2013pp 543-547
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2012	Agrawal Anurag, Karamchandani Muskan, Karmarkar Yamini "A Study of Causal Relationship between Trades, FDI & GDP: a case of India", Management Effigy, Vol 2 Issue II, ISSN-2249 –1643, 2012
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2012	Dembla, Naresh Impact of online shopping on consumer perspective: Empirical analysis in Indore., Prabandhan & Taqniki, Vol.6 Aug 2012, ISSN No. 0974-8563, 2012 pp.304-309
2012	Dembla, Naresh Review of Factors affecting Growth of e- Commerce, Management Effigy, Vol III Issue I, ISSN-2249 –1643, 2012 pp.50-65
2012	Dongre Jugendra, Application of fuzzy data mining in the prediction of business trends, International Journal of Computer Science and System Analysis, Vol. 6, No. 2, July-December 2012, ISSN:0973-7448, 2012 pp.115-119
2012	Dongre Jugendra, Designing and Managing the Supply Chain using Fuzzy Logic Approach, IJCA Special Issue on Issues and Challenges in Networking, Intelligence and Computing Technologies ICNICT(5):4-7, November 2012, ISSN:0975-8887, 2012 pp.4-6
2012	'Geeta Nema, Dhanshree Nagar, "Impact of Sales Promotion Techniques on Consumer Buying Decision With Respect to Personal Care Products Among College Teachers of Indore", ARASH: A Journal of ISMDR, Listed in Cambell's Directory, USA, Ulrich's Periodicals Directory, USA. January 2012, Vol. 2, No. 1"
2012	Jain Kapil, Assimilation between Bond Market and Stock Market, Global Journal of Management and Business Research, Vol. 12(20), Online ISSN: 2249-4588 & Print ISSN: 0975-5853, 2012 43-54
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51. Detail five major Strengths, Weaknesses, Opportunities and Challenges (SWOC) of the department.

Strengths:

- Diversified programs catering to market demand
- Highly qualified faculty from diversified field and industry exposure
- Financial Self Sufficiency
- Unique integrated programs with academic flexibility
- Intake of quality students assured through standardized entrance exam conducted by university at national level

Weaknesses:

- Inadequate qualified personal on non-teaching and supporting staff.
- Operational inflexibility due to management style
- Insufficiency of physical infrastructure
- Limitations to improve communication effectiveness due to language barrier from student point of view
- Lack of peripheral infrastructure needed for vocational courses.

Opportunities:

- Upcoming growth opportunities due to locational advantage of being situated in Indore, a prominent Tier II city
- Increasing scope to contribute to entrepreneurial environment in the city
- Enrichment of Industry Institute linkages through MOUs
- Increasing Opportunity to make tie ups with international academic identities

- Opportunity to contribute to society through research, consultancy and extension services by institute's members

Challenges

- Increased competition by upcoming institutions like IIMs
- To cope up with dynamism of monetary pressures.
- To cope up with inconsistency in profile of students coming from different backgrounds
- Increasing competition for passing out students from placement point of view
- To cope up with the enhancing academic and infrastructural demands of upcoming batches year after year.

52. Future plans of the department.

The institute has an identity of its own in the field of management and computer sciences. The department has following plans :-

- The institute plans to tie up with international academic bodies for collaborative research, exchange and academic programs through MOUs.
- The institute plans to tie up research and consultancy associations with industry by increasing memberships and entering into agreements.
- The introduction of new academic programs on Entrepreneurship and Family Business.
- Increasing the involvement of students, faculty and staff in community extension services through observation and participation.
- Developing and maintaining state of art infrastructure in the institute
- Up gradation of soft skills and technical skills of Non-teaching staff through training programs and workshops within and outside the institute.

Write up of efforts for Quality Sustenance and Assurance in the department- B

The institute has an Internal Quality Assurance Cell. This cell monitors the activities of the institute on Seven Parameters of Quality (Parameters identified by UGC NAAC for academic institutions). There are seven committees working for monitoring and enhancing the performance in each of the seven areas. These committees meet regularly for compiling information, analyzing the performance, identifying gaps and provide guidelines for enhancement of performance in their respective area.

IIPS Internal Quality Assurance Team	
Director :- Dr.Anand .K.Sapre	
IQAC,IIPS Coordinator – Dr.Yamini Karmarkar	
<p>1. Curricular Aspects:-</p> <ul style="list-style-type: none"> a. Dr.R.K.Vyas - coordinator b. Dr.S.C.patidar c. Dr. Kirti Mathur d. Dr.Pooja Jain e. Dr.Sujata Parwani f. Ms.Yasmin Shekh g. Ms.Shraddha Soni h. Ms.Kirti Vijayvargiya 	<p>2. Teaching Learning & Evaluation</p> <ul style="list-style-type: none"> a. Dr.A.K.Sapre b. Dr.Geeta nema-Cordinator c. Ms.Muskan Karamchandani d. Dr.Rahul Singhai e. Ms.Vibha Gupta f. Mr.Anil Gore g. Mr.Naresh Dembla
<p>3. Research, Consultancy & Progression</p> <ul style="list-style-type: none"> a. Dr.R.K.Vyas- Coordinator b. Dr.Geeta Sharma c. Dr.Manminder Singh d. Ms.Navneet Bhatia e. Mr.Nitin Nagar f. Mr.Vivek Shrivastav 	<p>4. Infrastructure & Learning Resources</p> <ul style="list-style-type: none"> a. Dr.B.K.tripathi- Coordinator b. Mr.Jogendra Dongre c. Dr.Kapil Jain d. Ms.Shikha Chaturvedi e. Mr.Rajesh Verma f. Mr.Imroz Khan g. Mr.Y.S.Bawal
<p>5. Student Support & Progression</p> <ul style="list-style-type: none"> a. Dr.Jyoti Sharma- Coordinator b. Dr.Ravindra Yadav c. Mr.Ramesh Thakur d. Mr.Basant Namdeo e. Mr.Surendra Malviya f. Mr.Rupesh Sendre g. Ms.Poonam Mangwani h. Mr.Arpit Nema 	<p>6. Governance & Leadership</p> <ul style="list-style-type: none"> a. Dr.R.K.Vyas- Coordinator b. Dr.B.K. Tripathi c. Dr.A.K.Sapre d. Dr.Perna Kumar e. Dr.Anshu Bhati f. Mr.Imroz Khan

	<p>7. Innovative Practices</p> <p>a. Dr.Preeti Singh- Coordinator</p> <p>b. Dr.R.K.Vyas</p> <p>c. Dr.Manish Sitlani</p> <p>d. Dr.Shilpa Bagdare</p> <p>e. Dr.Nirmala Sawan</p> <p>f. Mr.Gourav Purohit</p> <p>g. Ms.Shailvi Verma</p> <p>h. Mr.Pradeep Jatav</p>
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Efforts to Quality enhancement.

- (1) Periodical meetings, discussions and organization of seminars on the current topics.
- (2) Multimedia projection systems are planned for all class rooms. Power point Presentations are planned to be hosted on the web site, which will help help faculty to communicate the subject objectives and planning to students
- (3) Results are declared timely.
- (5) Feedback from stakeholders regularly taken, analyzed and monitored.

Quality sustenance efforts in 2012-13.

- (1) Special lectures on “Fostering Excellence in Research” organized on January 15, 2013.

List of Speakers is as follows:

- (a) Prof. Priyankar Upadhyay UNESCO Chair Professor, Banaras Hindu University (BHU), Varanasi.
 - (b) Prof. V. K. Singh, Director, Indian Institute of Science Education and Research (IISER), Bhopal.
 - (c) Prof. H. Padh. Vice- Chancellor, Sardar Patel University, Vallabh Vidya Nagar, Gujarat.
- (2) Workshop on Effective teaching and learning on May, 10, 2013.
 - (3) Lecture series on Mahamana Madan Mohan Malviya ji was held on 06/11/2012 and 11/12/2012 Dr.Karan Singh, Hon’ble Justice Shri Girdhar Malviya, and Mrs. Kanta Malviya were the speakers.
 - (4) Lecture on Swami Vivekanand’s Contribution and Message to youth was held on Jan.12, 2013.

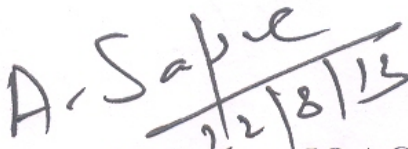
(5) Bharat Ratna Dr. A.P.J. Abdul Kalam's was invited to deliver message to students on June 12, 2013.

Declaration by the Head of the Department- C

I certify that the data included in this Self-Study Report (SSR) are true to the best of my knowledge.

This SSR is prepared by the institution after internal discussions, and no part thereof has been outsourced.

I am aware that the Peer team will validate the information provided in this SSR during the peer team visit.


A. Sable
22/8/13
(Signature of Director, IQAC)

Signature of the Head of the institution

with seal:

Place: Indore

Date: 22nd August 2013